










# QUARTERLY NEWS

Second Quarter, June 2010

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## A WORD FROM THE PRESIDENT

It's been a busy quarter for RELYANT. We have won important new contracts, including the \$49M demining contract in Afghanistan and the ManTech Build Project.

We have seen the benefits of exceeding expectations with our current contracts as evidenced by an expansion to the ASIP contract and winning a new task order for the TCN Escorts contract. Additionally, we have seen some staffing changes. We welcomed our new VP of Operations, Don Patton, and began looking to fill other senior management positions. It's a privilege to be part of the RELYANT team and to share in our successes. As we look forward to another exciting quarter, I challenge each of you to keep up the momentum and strive for the continued achievement of our corporate goals.

### THE RELYANT MISSION

#### Mission Statement

RELYANT achieves sustainable growth through the delivery of high quality services to defense and related organizations.

### THE RELYANT VISION

#### Vision Statement

To be a global service provider whose quest for excellence is driven by our philosophy: Working with RELYANT is a promise delivered.



# COMING Soon

RELYANT is constantly working to improve our internal processes and the systems used to execute our projects in the field.



Read on to learn about some of the exciting things that are happening.

## New Inventory Control Process

Logistics and Procurement is in the process of researching a new inventory control process that would use SAP to purchase, track, and control our inventory. RELYANT implemented SAP as the backbone of our information management strategy. We are



continually looking for ways to increase our productivity by implementing additional integrated solutions.

The new process would allow team members in Iraq or Afghanistan to send a request for material. Logistics would receive the request and initiate getting vendor quotes. Once quoted, an ePOR would be entered and reviewed for approval. Once approved, a purchase order (PO) would be issued.

The PO would be sent to the vendor and the materials would be shipped to our warehouse. The material would be checked in and processed for shipping. RELYANT would create a goods receipt which would put the material into our warehouse. We would then issue another PO for the same material going overseas. The shipment would include this PO. When the material arrives in country and is verified, another goods receipt is created which enters the material into their warehouse and relieves it from ours.

Bruce Carroll and team are continuing to research the process and determine the appropriate solution which will include handheld devices that would read and produce barcode labels.

## MYRELYANT Portal

A new MYRELYANT portal site is currently under development. This site will allow employees to access the latest corporate policies and procedures, keep up with company events, and access Human Resources information. Check out the site in the coming weeks at <http://myrelyant.gorelyant.com>. You will need your network ID and password to access.

## VPN Access

RELYANT's new virtual private network (VPN) has just passed its first remote access tests and will soon be rolled out to everyone. VPN access will enable secure access to the RELYANT network from any location with Internet access. Shared folders are being created for each department to allow for document storage and collaboration. Look for more information coming soon!

# In the NEWS

Proud to Be  
An American  
RELYANT's HR  
Administrator,  
Candice Trent, sang  
the Star Spangled  
Banner at the



June 13, 2010 Proud to be an American Parade and Festival in Maryville, TN. RELYANT was one of the sponsors of the event held in honor of the brave men and women who have and who are serving our country as part of the armed services. For more information, go to <http://www.knoxnews.com/news/2010/jun/13/patriotism-on-display-at-maryville-event/>.

## Presidential Airways at FOB Sharana - Building Dedication

Presidential Airways (PAW) hosted a dedication ceremony on June 23, 2010 for their new building constructed by RELYANT. "The RELYANT Team did a great job making the building happen under the 6 month timeframe most thought it would take," said PAW Project Manager.



PAW recognized each member of the RELYANT team for their hard work and dedicated effort in completing the project. Cooks from the 626th Base Support Battalion baked and decorated a cake for the ceremony. Staff from Presidential Airways cooked and served BBQ for all attendees.

## Upcoming Events

### Dog Days of Summer 10K Run at Bagram

RELYANT is a sponsor of the August 14, 2010 Dog Days of Summer 10K Run at Bagram. Over 1,200

servicemen and women are expected to participate. RELYANT will be represented by Sean Falconi, Cory Roush, and several of our crew working at Bagram.



### IPOA Annual Summit

RELYANT is sponsoring the 2010 IPOA Summit being held in Washington, DC in October.

Tiffany Midyett is serving on the Steering Committee. More details will be provided as they are available.



### Veterans Business Conference

Members of RELYANT's management team will be attending the Veteran's Business Conference in Oak Ridge, TN as part of our continued efforts to expand business opportunities.

# Upcoming Events (cont'd)

## RELYANT Management Retreat

Initial planning for the RELYANT Management Retreat has begun. Last year was a great success and this year will be even better! Stay tuned for more details.

# New Opportunities

This has been an exciting quarter for RELYANT to say the least. Here are some of our recent successes:

- ***\$49M Demining Contract in Afghanistan***

RELYANT won a \$49 M contract with the US Army Corp of Engineers for explosive weapons removal work in Afghanistan. This contract represents the beginning of a successful service line for RELYANT.

- ***\$4M ManTech Build Contract***

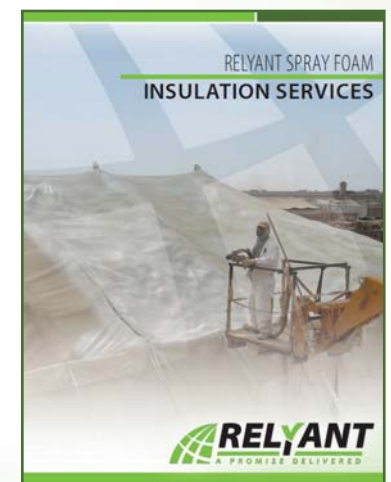
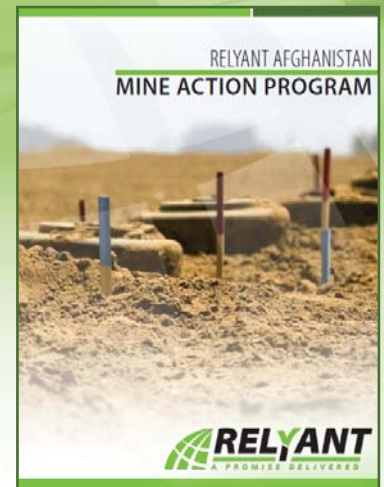
RELYANT continues to build its reputation as a construction company with the local resources and supplies to effectively and efficiently build in Afghanistan.

- ***\$7M Expansion on ASIP Contract***

In addition to the expansion of the spray foam contract, RELYANT worked with the USG on the inclusion of a new CLIN named Contractor Intra-Theater Movement. This new line item allows RELYANT to track and request payment for the cost of moving equipment and supplies within Afghanistan.

- ***New Task Orders for TCN Escort Contract***

This new task order proves that RELYANT continues to exceed the expectations of the US Government in Afghanistan.



## HUMANITARIAN Efforts



Last month, RELYANT donated \$5,000 to Americans for African Adoptions. Besides being a US licensed adoption agency since 1986, Americans for African Adoptions, Inc. is a registered, non-profit organization.

The agency will be using the \$5,000 donation to pay 6 months rent in the orphanage they maintain in Kampala, Uganda called "Oasis". Oasis is a registered NGO in Uganda. The orphanage provides a home for abandoned children brought in by Ugandan police.



## TV Advertising

RELYANT will be running a 3-4 minute advertisement on 21st Century Business. The show is produced by Mult-Media Productions. We will use this platform to air some professional video of our RLBs in Bagram, to interview one of our clients, and have an in-studio filming with Eric, our President & CEO. 21st Century airs on various national cable networks that are viewed by a potential audience of 100 million viewers nationwide. We'll post a link on our website to the story once it's available.



# New Employees



**Don Patton** is RELYANT's new Vice President of Operations. Don served in the US Army for over 10 years and brings a wealth of experience to RELYANT. He comes to us from EODT where he was the previous Vice President. While at EODT he founded and managed the company's largest business unit.

Don is originally from Middle Tennessee but has traveled the world while on active duty in the military. Don, his wife Valerie, and his two daughters (Taylor, 10 and Tori, 8) currently live in Lenoir City. He enjoys playing golf, fishing, and spending time with his family on the lake.



**Ken Wilcox** has joined Relyant as the Human Resources Manager. Ken is a former Marine who has over 20 years experience as an HR Manager/Consultant for Manufacturing, Engineering, Retail and Contract Services sectors. Most recently, Ken was the Deputy

Theater HR Manager with Kellogg, Brown & Root in Iraq for the past 3 years. He has two daughters, Emily, who recently graduated from Transylvania University and Katie, who is entering her senior year at the University of Richmond.

**Weston Cooper** joins the RELYANT team as a Construction Site Supervisor at BAF.

**Dan Curtis** joins the RELYANT team as a Construction Manager in Kabul.

**Michael Hearty** is the new Security Manager for ASIP and AED South. Michael is stationed in Kabul.

**Eric Helton** joins RELYANT as a Construction Site Supervisor. He is currently located at BAF but will be permanently stationed in Sharana.

**Corey Roush** is the new Foreman at BAF for the RLB project.

**Sean Falconi** is the newest member of RELYANT's Business Development team. He is stationed in Afghanistan and tasked with developing new business opportunities in country.

**Tim Arndt** joins RELYANT as the Sub-Contract Manager for the ManTech Project in Kabul.

## RELYANT Employee of the Quarter: Afghanistan

RELYANT's Afghanistan Country Manager, Ryan Bennett, has recently started an Employee of the Quarter program. This quarter's recipient is Berlin Saddi.

"Without the dedication of these men to the RLB BAF project, we would not be performing near to the level we are now. If I have to choose one employee that goes above and beyond his duties with no complaints or bad attitude, I would have to recommend Berlin Saddi. He always stays busy, and does whatever is asked of him with a "Yes, Sir" whether it's assisting carpenters, electricians, plumbers, labors, escorting trucks, spending all night at the badge office, or going outside ECP#3 to bring in materials, tools, and personnel from Kabul", said Cory Roush, RLB Foreman.

Berlin received a RELYANT coin, certificate, and a cash bonus for his hard work, positive attitude, and dedication to the company.



Ryan Buytenhuys, Berlin Saddi, and Justin Shelby standing in front of one of RELYANT's RLBs in Afghanistan